

Broadcom purchased VMWare two years ago and they have redirected their focus towards very large clients and hence have dropped the more affordable versions of VMWare including the Standard edition that you are using.

Fortunately, there are some very good alternatives and below you will find a price comparison.

The VMWare vSphere Standard edition has enabled you to virtualize your server workloads and spread these workloads over your three server hosts. As you know, you are also spreading your virtual desktop workloads over these same hosts with the Omnissa Horizon product. Since the Omnissa Horizon solutions uses VMWare behind the curtains you will have to continue using VMWare to virtualize your desktop workloads as it is an integral part of the Horizon product.

So, if you want to get away from the high costs of VMWare for your server workloads, we will have separate these workloads as follows. You would need to dedicate two server hosts to your server workloads and two server hosts to your virtual desktop workloads. Since you currently have three server hosts we would need to add one additional host. Fortunately, we recently acquired a used HPE DL380 Gen 10 server from a client and we can make it available to you for \$10,000. The cost for a brand new one would be approximately \$30,000 based on recent shortages and high memory prices.

Annual Cost for VMWare vSphere Foundation

96 cores x \$233 per core = \$22,368

Annual Cost for HPE VM Essentials

4 CPU's x \$750 = \$ 3,000

One-time migration cost from VMWare to HPE VM Essentials

\$8,000 for services

One-time cost for addition server

\$10,000

Year 1 cost = \$22,368 for VMWare Essentials

\$21,000 for VME

Year 2 cost = \$22,368 for VMWare Essentials

\$3,000 for VME

Year 3 cost = \$22,368 for VMWare Essentials

\$3,000 for VME

3 Year Total: **\$67,104**

\$27,000